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## **Axys Users Choose Lync's Market-Leading PackMan Software for Report Automation Over Advent Packager**

New York, NY – December 3, 2002 – **Churchill Capital Management, Harris Bretall Sullivan & Smith, Lawrence Capital Management** as well as **Ferguson Wellman Capital Management** have chosen PackMan from Lync Consulting to automate period-end reporting since the recent launch of competitive application, Advent Packager.

**Ferguson Wellman Capital Management** and **Harris Bretall Sullivan & Smith** did their own research to compare the two products and both firms explain why they chose PackMan over Advent Packager.

**Ferguson Wellman** has over 2 billion assets under management and Verity Larson, IS Specialist, said “With Advent Packager, we just wouldn’t feel comfortable using a new product that really hasn’t been tested. We tried to get information about it but it’s still vague on how it works and we knew it would be a lot more expensive than PackMan and that is very important in hard financial times”.

Lynn Krekemeyer, Director of Operations at **Harris Bretall** said, “We chose PackMan over Advent Packager because PackMan has been tried and tested. PackMan eliminates the guesswork when stuffing the envelopes. Each package is printed out with a recipient address page to show through a window envelope. Also included in PackMan, is a secured web site for posting client reports online and Advent Packager has neither of those features”.

**Lync Consulting** first rolled out PackMan, the report package manager, in 1998 and continues to develop it and add in client requested features. PackMan is an enterprise solution allowing users of leading Portfolio Management Systems such as Centerpiece, Security APL and Advent Axys users to automate the preparation and collation of period-end report packages. The WebReps component of PackMan allows users to post an unlimited number of report packages online for secure client access for a low flat-fee per year.

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